



WORKING TOGETHER, WE ARE WINNERS!

ACING THE WAY

MR. ENG KIM HAI

Aceproject Construction Pte Ltd

Established in May 2007, Aceproject Construction Pte. Ltd specialises in building and construction. It offers an extensive array of services such as construction and engineering, landscaping, refurbishments and additions as well as alterations. Its comprehensive portfolio includes hospitals, commercial buildings and recreational clubs amongst many others.

Unlike the typical reason of setting up a company, Aceproject was set up with the intention of helping out with other projects that were related to Everpaint Enterprise, another one of Mr. Eng Kim Hai, the Managing Director's companies, and has grown steadily over the years to where it is today.

The construction industry is a complicated and difficult one to handle which requires mammoth effort and time to be put in. With Mr. Eng's unwavering business ethics and determination, the company gradually built up a wide clientele for itself, making it well-known and reputable in the industry. It has not been an easy journey so far, but he is proud that he has been able to overcome all odds and stay ahead of competitors. Of course, he did not venture into the industry without any

UP CLOSE & PERSONAL

What excites you about the future of your industry?

Meeting new people and new clients. You never know who the next person you'll be working with will be, and sometimes you can be pleasantly surprised by the way you work together.

How do you approach problems in life?

This may sound cliché, but you should never give up and always strive to be optimistic. Failure should motivate a person to pick himself/herself right back up, go out and succeed at his/her next endeavour. Attitude is extremely important. Remember, failure is only a stepping stone to success.

Passion or Practicality?

Passion, for sure.

How has your past experience helped you as an entrepreneur and businessman?

I understand the importance of providing quality service to my clients and consider my clients' satisfaction to be the best form of motivation.

How do you stand out from your competitors?

To ensure that the company always stays ahead of the competition, Aceproject Construction believes in providing quality work and is always open to receiving feedback for improvement whether positive or not. In addition, it places constant emphasis on commitment by ensuring all tasks are completed efficiently and punctually which is a guarantee for the clients.

prior knowledge beforehand. "Having the right amount of experience and knowledge of the field is necessary for a business to become successful," he attests.

Mr. Eng believes that being able to deliver on his promises is key to building and maintaining rapport with his clients and to ensure mutual trust. He strongly feels that no client would want to work with any company that never delivers and always breaks the precious trust given.

Although he has no plans at the moment for the company to venture overseas, Mr. Eng nevertheless hopes to take on more projects while seizing the opportunity to further establish the company and to increase its reputation in the industry.